

2023 AGM

Huntsville Soccer Club
Virtual Annual General Meeting
December 13th, 2023
7:00pm

Welcome



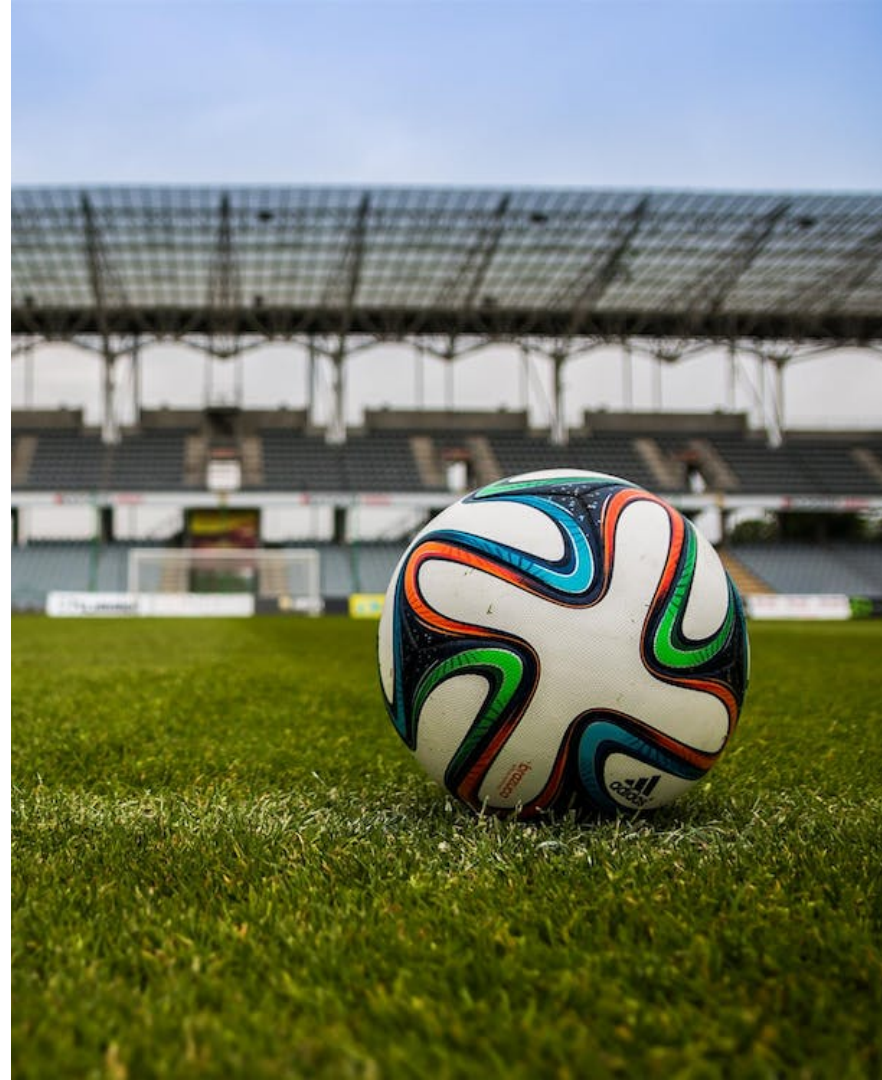
- Welcome to the Huntsville Soccer Club's Virtual Annual General Meeting!
- Call to order.
- Notice was provided in accordance with our Bylaws.
- Roll Call (including proxies).
- Confirm that quorum (which is 10 regular members) has been met.
- We therefore have a validly constituted meeting and can proceed with tonight's business.
- First order of business: approve last year's minutes.
- Approval of Agenda.

Acknowledgement

We will begin this AGM by acknowledging that we are meeting (and indeed play soccer) on land that has been inhabited by Indigenous Peoples from the beginning. In particular, we acknowledge the traditional territory of the Ojibway, Chippewa and Algonquin peoples. We recognize and deeply appreciate their historic connection to this place. We also recognize the contributions First Nations, Metis, Inuit and other Indigenous Peoples have made, both in shaping and strengthening this community in particular, and our province and country as a whole.

Agenda

1. Club Executive
2. President's Report
3. MUFC
4. Minor Soccer Report
5. Rep Coordinator Report
6. Adult Coordinator Report
7. Women's Coordinator Report
8. Head Referee Report
9. Treasurer Report and Financial Audit
10. Other 2023 Sponsors
11. Next year's Board (and Managers)
12. Q&A





1. Club Executive

The Huntsville Soccer Club executive board consists of several voting and non-voting positions. Every two years, half of our voting positions come up for re-election.

Below are our voting positions on the board:

President	Ted Maduri	Vice President***	Chris Occhiuzzi
Rep Coordinator	Steph Nasturzio *	Treasurer***	Graham Pollington
Head Referee	Glen Duffield	Adult Coordinator***	Melanie Mercier
Secretary	Marlon Jordan	Minor Coordinator***	Honor Fiorini
Womens Director	Mike Hill	D&I Officer***	Vacant

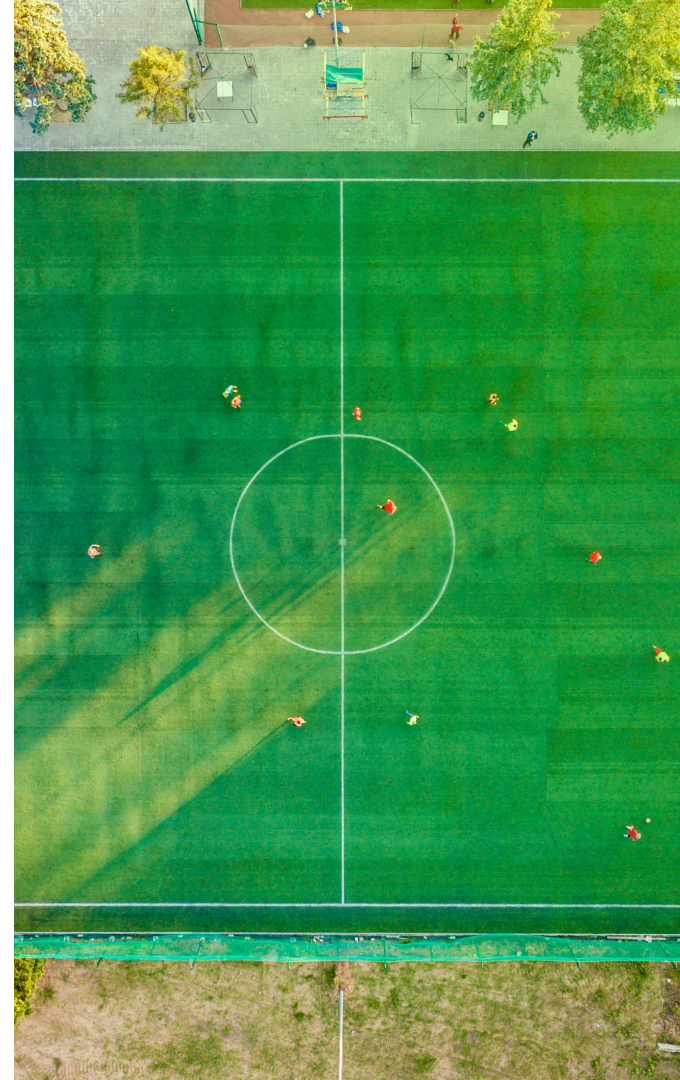
* Role to be removed from the board

*** Up for re-election

2. Club President Report

HIGHLIGHTS

- Great numbers across the board: vibrant adult program and HL
- We have been adding programming and trying to build up our offering such as our Fall HL and ...
- Women's League!
- Soccer day was a great success.
- U8 Development: ~ 30 participants
- Great volunteers in all areas; we have had a great run.
- Community
- Club (and other) sponsors



2023 Club Sponsors



ALGONQUIN
orthodontics

Dr. Marc Yarascavitch



**Huntsville
Dodge**



2024 Club Sponsors



ALGONQUIN
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Dr. Marc Yarascavitch



Drive Muskoka

 **HONDA**  **HYUNDAI**  **DODGE**  **RAM**  **CHRYSLER**  **Jeep**

Driven by Performance Auto Group



 **co-operators**

Jamie Morton, Morton Financial Services Inc., 705-789-5531

2. Club President Report (cont'd)

FUTURE CHALLENGES (Immediate and Long-term)

- Minor Soccer
- MUFC
- ONCA
- Facilities
- Sponsors: need adult team sponsors for the upcoming season; future club sponsors isn't guaranteed
- Volunteer burn-out
- Changing of the guard
- Thank you to departing board members





3. Muskoka United Football Club (MUFC)

- First year as a separate club, with status granted by the governing bodies.
- Run by a board of 8: 4 from HSC and 4 from BSC. The 4 from HSC are Honor, Steph, Glen and me.
- This past year we had over 100 players and 6 teams above the u13 age group: 3 girls / 3 boys.
- We had 3 teams compete in the I-Model: u17G, u15B and u13G.
- We had 2 teams win their HDSL divisions: u17B and u15G and the u13B played up a year and did well.
- This upcoming year, we hope to have 8 rep teams in the same age groups: 4 girls / 4 boys teams.
- MUFC is also taking over the development program for HSC and BSC and we hope to have an additional 8 teams.
- To increase the competitiveness of the teams and to increase skill and overall athletic ability, MUFC has expanded their program (compared to that HSC was able to offer) to include indoor training and specific coach training
- Huge thank you to our club and team sponsors:

MUFC Sponsors



Westland
Insurance



PRIVATE
WEALTH

PR@PELLER
FINE HOME BUILDERS



ALGONQUIN
orthodontics

Dr. Marc Yarascavitch



MEDICAL
AESTHETICS
OF MUSKOKA



Devonleigh Homes

lakeland
NETWORKS



3. Muskoka United Football Club

- Some good improvements this year such as:
 1. our website/store/social media presence,
 2. our work with Coach Ray,
 3. our coach training by Coach Ray,Overall, the work and cooperation between the two clubs has been incredible.
- But.... growing pains; so many growing pains:
 1. operating loss;
 2. travel;
 3. fees;
 4. communication;
 5. volunteer burnout. etc.
 6. development merger
- Vision? Does it match what the communities want? Still TBD.
- It takes so much time to have 3 boards to run soccer in Huntsville and Bracebridge; is this sustainable?
- Thanks to all the coaches and board members, and other volunteers, for the countless hours.



4. Minor Soccer Report

- Number of Winter (Indoor) Youth House League players = **54**
 - 43 Boys, 11 Girls
- Number of Summer Youth House League players = **580**
 - U4 = 78
 - U6 girls = 51; U6 boys = 77
 - U8 girls = 43; U8 boys = 92
 - U10 girls = 47; U10 boys = 76
 - U12 girls = 44; U12 boys = 48
 - U15 co-ed = 24
- Number of Fall League players = **100**
- **Total players = 734**
- Two Program Coordinators were hired to run the house league programs





4. Minor Soccer Report (cont'd)

- Soccer day was held on Saturday July 29th
 - Bullock's Independant donated all the food for BBQ - \$483 raised and donated to Huntsville Hospital's MRI fund
 - Sue Morrison donated freezies
 - We also had games, additional displays (MUFC team fundraisers, etc)
- Challenger Sports Camp ran July 31st to August 4th at McCulley North Fields
- Registrations (TOTAL = **50**):
 - Tiny Tikes = 3
 - Half Day = 11
 - Full Day = 36

A HUGE thank you to all the volunteers that made house league and soccer day a success!



5. Rep Coordinator Report



- HSC ran a U10 and U12 boys development team, and a U10, U11, and U12 girls development team
- **Numbers:**
 - U9/10 Boys: 11
 - U9/10 Girls: 12
 - U11 Girls: 15
 - U11/12 Boys: 16 (plus 2 training only)
 - U12 Girls: 15 (plus 1 training only)





5. Rep Coordinator Report (cont'd)

- U8 Development Program = 29
- Combination of 2016 and 2015 born players, girls & boys
- Program ran from May 27th to August 26th
- One joint night with the Bracebridge Soccer Club U7/8 program
- U8 Festival on August 26th
 - 13 teams from Barrie, Orillia, Bradford, Bracebridge, South Simcoe, Nipissing and Huntsville
 - 13 games in total, officiated by HSC/BSC match officials





6. Adult Coordinator Report

- **Adult Summer Leagues = 131**
 - Adult Experienced = 76
 - Adult Intermediate = 23
 - Men's League = 19
 - Sunday Pickup = 13
- **7v7 Tournaments**
 - Carlos Burmeister Memorial = 60

TOTAL = 191 Registrations

- **Indoor 2023/24**

Regular programs are planned for indoor, they started in early November and will continue through the Winter months



6. Adult Coordinator Report (cont'd)



Programs	Registrations	Dates
Indoor Rec Co-ed Team League	56 (8 teams of 7)	November - April
Indoor Rec Co-ed Pick-up League	10	November - April
Outdoor Experienced Co-ed League	72 (4 teams of 18)	May - August
Outdoor Intermediate Co-ed 7v7 League	18	May- August
Sunday Morning Only Co-ed Rec League	12	May - October
Women's League	46	May - July
Men's Competitive League (New)	21	May - October
Carlos Burmeister Memorial Tournament	62 (6 teams of 10)	Sun, Sept 10th

Adult Coordinator: Melanie Mercier / Assistant: George Johns



6. Adult Coordinator Report (cont'd)

Indoor

Tuesday Experienced/Competitive League- 6-10pm HHS Gym C. 45 min time slots for games. 8 teams of 6-7 players. Some difficulty with consistent turnout and varying skill.

Thursday Intermediate Pick up- 8-10PM HHS GYM C. No intermediate interest, so it became an overflow of competitive players wanting more playing time, often combining players with Exec Volunteer in Gym AB.

Outdoor

Intermediate - 7v7 format reflected registration interest. Consistent turnout each week. Made two teams that played each other all summer (offered Pick-up but majority chose two teams). Finished 10 week season with pizza and positive feedback. All games were officiated.

Experienced - 4 Teams of 18 filled quickly. Waitlist was used due to injuries. New this year was an Introduction night of pick up games where players could meet/re-unite and coordinators could assess skill to assist in team organizing prior to season start. Successful season with playoffs, pizza & prizes. Referee/ Assistant Referee (2).



6. Adult Coordinator Report (cont'd)

*Field Conditions were awful. Poor conditions were responsible for unnecessary play errors and increased risk of injury to players. Town of Huntsville neglected to raise standards of maintenance to provide sufficient grass. Many complaints received.

Sunday Only - numbers dropped significantly in July and August. Pick up games moved to 9am in summer months (hot), back to 10am in Spring and Fall. Sundays were offered as a complimentary add-on to league registrations. Not officiated.

Men's League - Great addition, growing interest. Pick-up style and flexible format (7v7, 9v9, etc.) reflected the weekly attendance... Games had a Referee from May - August. Night needs to be scheduled a few days apart from Thursday league play.

Carlos Tournament - 7v7, Conroy Park, 2 fields, 60 players, 6 teams of 10. Pizza, prizes, music.

7. Women's Coordinator Report



2023 marked the inaugural season of the Huntsville Women Only Soccer League.

The Women's League was made up of four teams of 12 players each, 48 registered players in total, competing weekly in a 7v7 format.

Rules and field dimensions were modified to accommodate this format.

The season was played over ten weeks with each team competing in eleven games and can be considered to be a very successful first year.





7. Women's Coordinator Report (cont'd)



- Through the help of HSC, we secured 4 team sponsors as well as 3 others to help offset the cost of uniforms, prizes and the year-end champions trophy.
- Suggestions for improvement include finding field space to move off the turf field to grass, lessening the risk of injury.
- Huntsville FC est. 2016, made up of advanced adult female players, continued their successful run. Weekly training throughout the winter and summer months proves highly beneficial to the overall improvement of skill level and team comradery.
- The Women's Coordinator has been a new position to HSC and our female members have been encouraged to voice their opinions through me, for action by HSC.

8. Head Referee Report



In 2023, the Huntsville Soccer Club had a total of 14 Match Officials who were either returning from last season or newly signed up through the online Ontario Soccer Association Referee Course.

Our soccer season ran from April 29th to September 28th, 2023 with a total of 215 games including the popular House League Soccer Day, the Carlos Burmeister Invitational tournament and HDSA U8 Festival.

In addition to this total, are 60 competitive games for Muskoka United Football Club, a new collaboration between Huntsville and Bracebridge.



Match Officials Glen, Nicole & Mike



8. Head Referee Report (cont'd)



We were extremely successful in filling our match official assignments for 2023

(Ref and A/R's, a rate of 98.3%)

Huntsville SC is always interested in bringing along new referees through our in-house mentor program, please contact us through our website to register for 2024.



9. Treasurer Report

The Club is reporting a net income of \$12,700, compared to break-even last year. Interest contributed to \$6,000 due to higher GIC interest rates.

- Revenue has returned to \$175K - in line with 2015/2016 - up \$25K from last year,
 - Rep - extra teams increased revenue, however Rep made a loss due to purchase of new balls and extra uniforms ordered for unregistered players,
 - House League
 - Fall program - this continued another revenue stream from Youth with great success,
 - Summer program - registrations for youth higher than 2022, and expansion in adult programs for Women's League and Men's League increased revenue and net income for the Adult program.
 - Indoor - revenue increased due to expansion of extra Adult teams in the league format
- Net Income was increased due to more control of costs, and accounting for overheads when setting fees for new programs. For existing programs, mainly Youth, there was again no increase in fees since 2018 even though constant pressure from third party fees / costs.
- Donations
 - Carlos Burmeister Memorial - \$2,040 in September 2023
 - Huntsville Hospital Foundation - \$453 - Soccer Day BBQ
- The Club continues to remain in a strong financial position with Net Assets at \$267K.
 - House League is the 'bread and butter' for the Club, and even more important for the Club to take responsibility that Youth numbers continue to grow and become a feeder to MUFC for the Rep teams,
 - The Club will be looking to spend \$25K to \$35K next year on a new set of 4 goals and seating equipment for the south field next year.

HUNTSVILLE SOCCER CLUB
INCOME STATEMENT BY CLASS

Class/Division	2023 Actual				2022 Actual				2023
	Revenue	#	Expenses	Net Income	Revenue	#	Expenses	Net Income	Budget
<i>HL - Youth</i>	94,628	[731]			85,120	[638]			
<i>HL - Adult</i>	30,118	[187]			21,505	[140]			
House League	124,746	[918]	82,350	42,396	106,625	[778]	57,257	49,368	40,950
<i>Indoor - Youth</i>	7,092	[54]			5,380	[107]			
<i>Indoor - Adult</i>	10,420	[80]			6,580	[71]			
Indoor	17,512	[134]	9,458	8,054	11,960	[178]	6,581	5,379	5,038
Rep (<i>incls Indoor</i>)	24,960	[71]	28,437	(3,477)	18,298	[52]	19,734	(198)	4,065
Soccer Camp	885		-	885	765		-	765	500
Other	1,250		1,235	15	7,921		7,560	(876)	248
General	6,374		41,549	(35,175)	4,337		59,487	(55,150)	(39,920)
TOTAL:	175,727		163,028	12,699	149,906		150,619	(713)	10,881

Timelines:

Year 2018/19 Normal year before COVID pandemic 2020

Year 2019/20 Indoor season completed, Summer season cancelled - COVID pandemic (started March 2020)

Year 2020/21 Indoor season cancelled, Summer season started late in July

Year 2021/22 --> Normal year (except gym closed Jan 2020)

Huntsville Soccer Club

Revenue/Expenses Trend Last 13 Years

(COVID affected years 2020-2021)



	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
■ Revenue	169,548	168,759	178,844	195,127	181,832	168,879	155,427	149,769	147,446	20,094	94,199	149,906	175,727
■ Expenses	139,261	160,308	154,260	184,526	178,903	167,458	151,612	144,422	140,035	38,268	95,589	150,619	163,028
■ Net Income	30,287	8,451	24,584	10,601	2,929	1,420	3,815	5,346	7,411	(18,174)	(1,391)	(713)	12,699



9. Financial Audit

HSC has received our financial audit from BDO for the last fiscal year. Copies of the financials are available on request.

The statement summary from BDO is as follows:

We have audited the financial statements of Huntsville Soccer Club (the Club), which comprise the statement of financial position as at August 31, 2022, the statements of operations and net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant account policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Club as at August 31st, 2022, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

APPROVAL OF AUDITOR'S REPORT

APPOINTMENT OF AUDITOR

10. 2023 Shirt and Trophy Sponsors



10. 2023 Shirt and Trophy Sponsors (cont'd)



11. Support Positions



To assist the Executive, the following positions have been created:

POSITION	VOLUNTEER
Uniform/Equipment Manager	Vacant
Field Booking Manager	Vacant
Sponsorship Manager	Andrew MacDonald
Assistant Minor Soccer	Vacant
Assistant Adult Coordinator	George Johns



11. Tonight's Elections

The following positions are up for election:

*Nominations can be made from the floor for position where there is no one nominated

POSITION	NOMINATED
Vice-President	Chris Occhiuzzi **
Treasurer	Graham Pollington **
Adult Coordinator	Melanie Mercier **
Minor Soccer Coordinator	Vacant
Diversity & Inclusion Officer	Vacant

**Acclaimed

12. Q&A

